

Message Text

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PAGE 01 JIDDA 02394 291311Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 PM-05 DODE-00 AID-05 CIAE-00
FRB-03 INR-10 NSAE-00 USIA-06 TRSE-00 XMB-02
OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 /061 W
-----021646 300056Z /64

R 291200Z MAR 78
FM AMEMBASSY JIDDA
TO SECSTATE WASHDC 1566
INFO AMCONSUL DHARAHN
USLO RIYADH
USDOC WASHDC

LIMITED OFFICIAL USE JIDDA 2394

E. O. 11652: N/A
TAGS: BEXP, BENC, EFIN, SA
SUBJECT: MAJOR PROJECT: U.S. FIRM IN LINE FOR \$2 BILLION
CONTRACT

1. REPRESENTATIVES OF LITTON INDUSTRIES, VAN NUYS, CALIF.
HAVE INFORMED EMBASSY THAT THE FIRM EXPECTS TO SIGN A CONTRACT
IN JUNE 1978, WITH SAG TO UNDERTAKE A PROJECT FOR THE
COMMAND AND CONTROL SYSTEM FOR SAUDI AIR DEFENSE. THE
ESTIMATED COST OF THE PROJECT IS \$2 BILLION.

2. THE CONTRACT WILL NOT BE THE SUBJECT OF A TENDER BUT IS
BEING DIRECTLY NEGOTIATED. LITTON REPS STATED THAT THE FIRM
EXPECTS TO HAVE 450 U.S. FAMILIES IN SAUDI ARABIA TO
IMPLEMENT THE PROJECT IF IT OBTAINS CONTRACT. IT IS NOW
PLANNING LOGISTICS FOR LIFE SUPPORT AND MAINTENANCE FOR THE
STAFF INCLUDING MEDICAL SERVICES, EDUCATIONAL FACILITIES,
AND HOUSING. PERSONNEL WILL BE LOCATED AT JIDDA, RIYADH,
AND DHAHRAN.

3. AMONG THE MOST IMPORTANT CONCERNS OF THE LITTON FIRM
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REGARDING THE CONTRACT IS THE U.S. TAX LAW AND THE
POSSIBLE DIFFICULTY IN RECRUITING AMERICANS. REPS STATED
THAT THE FIRM WILL NOT BE ABLE TO HIRE NON-AMERICANS FOR
THIS SENSITIVE PROJECT EXCEPT IN MINOR SERVICE CATEGORIES.

4. FIRM'S LOCAL AGENT IS THE XENEL DIVISION OF THE ALI
REZA GROUP.

WILEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONTRACTS, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 29 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978JIDDA02394
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780137-0256
Format: TEL
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780315/aaaaalux.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 081cfebb-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3172899
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: U.S. FIRM IN LINE FOR \$2 BILLION CONTRACT
TAGS: BEXP, BENC, EFIN, SA
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/081cfebb-c288-dd11-92da-001cc4696bcc
Review Markings:
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